

SOUTHERN NEVADA CCIM CHAPTER 2011 SPONSORS



2011 PLATINUM SPONSOR



Southern Nevada CCIM Chapter

2011 BOARD OF DIRECTORS

Bobbi Miracle, CCIM
2011 Southern Nevada CCIM Chapter President
702-316-4500

Ryan Martin, CCIM
2011 Vice President
702-836-3780

Cathy Jones, CCIM
2011 Secretary | Treasurer
702-968-7320

Carol Cline-Ong, CCIM
2011 Immediate Past Chapter President & Candidate Guidance Chair
702-388-1800

Bridget Richards, CCIM
Communications Director
702-655-4111

Adam Gregory, CCIM
Designation Promotion Director
702-444-0825

Dana Berggren, LEED AP, CCIM
Education Director
702-688-6939

Gary Banner, CCIM
Newsletter Director
702-735-5700

Hayim Mirachi, CCIM
Legislative Affairs Director
702-853-1844

Andrew Hantgos, CCIM
Membership Chair Director
702-434-0829

Mike Tabeek, CCIM
Programs Director
702-733-7500

Soozi Jones Walker, CCIM, SIOR
Scholarship Director
702-316-4500

Devin Lee, CCIM
Social Activities Director
702-369-8618

Kathy Stubbs, CCIM
Sponsorship Director
702-304-1947

Jeff Chain, CCIM
Website | Database Marketing Director
702-688-6400

Tedd Rosenstein, CCIM
Wine Soiree Director
702-362-4144

Brian Sorrentino, CCIM
Director
702-363-3100

David Lipp, CCIM
Director
702-733-7500

2011 GOLD SPONSORS



2011 SILVER SPONSORS



2011 BRONZE SPONSORS



2011 COPPER SPONSORS



The CCIM Perspective is a bimonthly publication, (excluding November), of the Southern Nevada CCIM Chapter. Designed & Edited by Eric Tischler, Editor. All rights reserved. To submit an editorial, please contact Eric Tischler at eric@tischler.com or 702-688-3056. The CCIM Perspective may contain controversial or unsubstantiated information by the authors. The contents herein are not necessarily the views of the Southern Nevada CCIM Chapter. The Southern Nevada CCIM Chapter cannot be held responsible for opinions, views or facts expressed.

Chapter Address
Southern Nevada CCIM
PO Box 97653
Las Vegas, NV 89193-7653
Phone: (702) 798-5156
Fax: (702) 798-8653
snccim@alternativemanagement.net

Management Company
Alternative Management
Katrina Bruce
katrina@snnevada.com
6725 Via Austi Pkwy., Ste. 250
Las Vegas, NV 89119

CCIM Institute
450 N. Michigan Ave., Ste. 800
Chicago, IL 60611
Phone: (312) 321-4460
Fax: (312) 321-4530
Customer Service: (800) 621-7027
www.ccim.com





DEALMAKERS!

LEASES:

Dana Berggren, LEED AP, CCIM of Cushman & Wakefield / Commerce Real Estate Solutions, represented Intu Corporation in a lease of a 2,500 square foot office property located at 3900 Paradise Road, Suite 155, Las Vegas, NV with a value of \$90,000.00.

Liz Clare, CCIM of Cushman & Wakefield / Commerce Real Estate Solutions, represented 2010-1CRE-NV, LLC in a lease of a 3,803 square foot retail property located at 6415 South Fort Apache Road, Suite 155, Las Vegas, NV with a value of \$244,343.00.

Liz Clare, CCIM of Cushman & Wakefield / Commerce Real Estate Solutions, represented 7591 & 7595 W. Washington Ave., LLC in a lease of a 2,274 square foot retail property located at 7595 West Washington Avenue, Suites 140-150, Las Vegas, NV with a value of \$217,326.00.

Liz Clare, CCIM of Cushman & Wakefield / Commerce Real Estate Solutions, represented 2010-1CRE-NV, LLC in a lease of a 1,737 square foot retail property located at 2470 East Pebble Road, Suite E-F-104, Las Vegas, NV with a value of \$118,602.00.

Liz Clare, CCIM of Cushman & Wakefield / Commerce Real Estate Solutions, represented 61, 72, 76, 81 W. Horizon Ridge Pkwy. Holdings, LLC in a lease of a 1,600 square foot retail property located at 72 Horizon Ridge Parkway, Suite 120, Las Vegas, NV with a value of \$62,880.00.

Michael Dunn, CCIM, SIOR of Cushman & Wakefield / Commerce Real Estate Solutions, represented Westcore Westcliff, LLC in a lease of a 1,198 square foot office property located at 6900 Westcliff Drive, Suite 504, Las Vegas, NV with a value of \$80,326.00.

Michael Dunn, CCIM, SIOR of Cushman & Wakefield / Commerce Real Estate Solutions, represented Westcore Westcliff, LLC in a lease of a 538 square foot office property located at 6900 Westcliff Drive, Las Vegas, NV with a value of \$11,944.00.

Soozi Jones Walker, CCIM, SIOR and Bobbi Miracle, CCIM of Commercial Executives, represented Beltway One Development Group, LLC in a lease of a 5,427 square foot office property located at 9121 West Russell Road, Suite 120, Las Vegas, NV with a value of \$649,937.52.



Dana Berggren, LEED AP, CCIM



Liz Clare, CCIM



Soozi Jones Walker, CCIM, SIOR



Devin Lee, CCIM



Bobbi Miracle, CCIM

Soozi Jones Walker, CCIM, SIOR and Bobbi Miracle, CCIM of Commercial Executives, represented Phoenix Plaza Holdings, LLC in multiple leases of 7,535 square foot office and retail properties located at 6370 & 6480 West Flamingo Road, Las Vegas, NV with a value of \$333,400.00.



Susan Best, CCIM



Michael R. Dunn, CCIM, SIOR



Jarrad Katz, CCIM



Andrew Levy, CCIM

Soozi Jones Walker, CCIM, SIOR and Bobbi Miracle, CCIM of Commercial Executives, represented Nancy Preston's Class Act, Inc. in a lease of a 4,200 square foot retail property located at 405-496 East Silverado Ranch Boulevard, Suites B145 & B150 Las Vegas, NV with a value of \$131,808.00.

Soozi Jones Walker, CCIM, SIOR and Bobbi Miracle, CCIM of Commercial Executives, represented MERP Joint Ventures in a lease of a 1,305 square office property located at 2655 South Rainbow Boulevard, Suite 105, Las Vegas, NV with a value of \$78,316.00.

Soozi Jones Walker, CCIM, SIOR and Bobbi Miracle, CCIM of Commercial Executives, represented MERP Joint Ventures in a lease of a 1,240 square foot office property located at 2655 South Rainbow Boulevard, Suite 405, Las Vegas, NV with a value of \$45,864.00.

Jarrad Katz, CCIM of NAI Las Vegas, represented NLV-Zim, LLC in a lease of a 9,893 square foot medical office property located at 2055 North Las Vegas Boulevard, North Las Vegas, NV with a value of \$3,215,481.36.

Jarrad Katz, CCIM of NAI Las Vegas, represented Firefly Henderson, LLC in a lease of a 4,732 square foot retail property located at 11261 South Eastern Avenue, Suite 200, Henderson, NV with a value of \$876,900.00.

Jarrad Katz, CCIM of NAI Las Vegas, represented Storkie Express in a lease of a 2,960 square foot office property located at 1050 East Flamingo Road, Las Vegas, NV with a value of \$129,500.00.

Andrew Levy, CCIM of Realty Executives of NV, represented American Family Insurance in a lease of a 1,833 square foot office property located at 7312 West Cheyenne Avenue, Las Vegas, NV with a value of \$142,405.00.

TO MAKE A DEALMAKERS SUBMISSION CONTACT:



Gary Banner, CCIM
Newsletter Director

*Publications are limited to designees who are Chapter and Institute members in good standing. Announcements are for publication in The Perspective, but submissions may also appear on the website. All parties are aware that space is limited and are accepted and published by largest dollar volume within each submission section. Please contact Gary Banner, CCIM for the submission form at gary.ganner@colliers.com or 702-736-7500

DEALMAKERS!

... Continued on Page 10 ...



COUNCILMAN ROSS' FORECLOSURE REGISTRY: A BOON TO BOTH THE RESIDENTIAL AND COMMERCIAL INDUSTRIES

You may have read about the new ordinance that was passed unanimously by the City Council sponsored by Councilman Steve Ross to combat blight associated with vacant homes and commercial properties. The ordinance requires banks to register foreclosed properties and maintain them to community standards. What you may not have read about was the behind-the-scenes involvement of Sean Fellows with Carrara Nevada, on behalf of the GLVAR (Greater Las Vegas Association of Realtors) and CALV (Commercial Alliance Las Vegas) that helped to shape the ordinance.



By Hayim Mizrachi, CCIM
NAI Las Vegas

Why was Mr. Fellows' work so significant?

This ordinance spawned largely from the surge of residential foreclosures. Pursuing a blanket solution meant potentially arriving at an ordinance with unintended consequences for commercial property. Residential and commercial properties do not function the same. Generally speaking, the borrower and management profiles are different, but perhaps the biggest distinction; the foreclosure activity is different.

In many cases the pre-foreclosure activity for residential creates a period of limbo from when the borrower stops paying and vacates the property, to when the lender recaptures ownership. This period can take up to 400 days. In that time, the borrower cancels utility services and upkeep on the home ceases. The lender technically can do nothing until they foreclose. Once they do foreclose they are faced with a backlog of

Recognizing vacant properties would be an ongoing issue Councilman Ross set out to find a solution. One of the first actions he took was to invite the experts to weigh in on the outcome. Originally, the ordinance was to include all vacant commercial and residential properties. That would have included even performing assets that were vacant.

CONT'D ON PAGE 10

Subscribe Today!

Nevada Business
the decision maker's magazine

www.nevadabusiness.com

The advertisement features a large, detailed graphic of a human eye. The iris of the eye is replaced by a grid of small, colorful portraits of people, symbolizing a collective or diverse perspective. To the right of the eye, the text '20 VISION' is visible. In the bottom right corner, there is a logo for 'Southern Business Today'. The background of the advertisement is a light, textured surface.



SECURING THE LEASING AGENT'S COMMISSION

When a commercial property is in foreclosure, a receiver may be appointed by a court to collect rents and otherwise operate the property. The receiver may hire a leasing agent to secure tenants for vacancies in the commercial property. The leasing agent, of course, will expect a commission or other fees. The agreement for payment of the commission should be in writing, approved by the court and put into a court order at the onset of the agent's services.

The Receiver

The receiver is generally appointed by the court and acts as an officer or arm of the court. The role of the receiver is to act as a fiduciary representing the court and all parties in interest. Generally, a receiver will not be appointed where the receiver's personal interest would substantially conflict with his or her unbiased judgment and duties as a receiver. The receiver is generally someone that is familiar with the ownership of commercial real estate and the management and business practices of such ownership. The various responsibilities of the receiver concerning the particular commercial real estate are set forth in the court order ap-



By April N. Bonifatto, Esq.
Marquis Aurbach Coffing

pointing the receiver. The court order may be in place long before the receiver approaches a leasing agent. The leasing agent would be wise to review the court order to make sure the receiver has authority to contract with a leasing agent.

The Agreement

The purpose of the agreement from the leasing agent's perspective is to make sure that the services and payment are properly documented so that if a tenant is secured, the commission will be paid. The agreement with the receiver for the listing of the commercial property for lease is not that much different than an agreement with an owner. The difference is that the agreement with the receiver should be approved by the court. The court order approving the agreement generally provides that the court will support the obligations made by the receiver to the leasing agent. Providing the receiver executes a contract under the authority of the appointing court, the acts of the receiver are acts of the court and thereby upheld by the court. Therefore, to have the court support the receiver's obligation(s), it is crucial to have the agreement approved by the court and expressed in a court order.

CONT'D ON PAGE 9



OPEN THE DOOR TO A STABLE AND PROSPEROUS FUTURE.

For the past 50 years, Nevada State Bank has been an engine for business throughout Nevada. From business financing, lines of credit to treasury management and more, our trusted advisors will help you find just the right opportunities to start, grow and manage your business.

Call **1-888-507-DOOR** (3667) today and open the door to your future.

NEVADA STATE BANK
THE DOOR TO YOUR FUTURE

RETAIL | SMALL BUSINESS | COMMERCIAL | REAL ESTATE | PRIVATE BANKING

www.nsbank.com






Owner/User Real Estate Financing

Up to 90% financing available



Why rent when you can own for less? U.S. Bank SBA Division is America's, most experienced SBA lender. We specialize in providing Small Business Administration (SBA) guaranteed Real Estate Financing for acquisition, renovation, expansion, construction and refinance.

- SBA "Preferred" Lender
- More than \$4.7 billion loaned
- Up to \$11.25 million*
- All time low interest rates
- More than 34 years of SBA experience
- More than 20,000 firms served
- Up to 25-year terms
- No balloon payments

Discover how U.S. Bank can help you find the finance solution that best meets your needs.

June Cravenn
702-732-7655
june.cravenn@usbank.com

Sharlene Lewis
702-251-1683
sharlene.lewis@usbank.com

All of **us** serving your



usbank.com/sba

©2011 U.S. Bancorp. All rights reserved. Member FDIC.
*Financing maximums and terms are determined by borrower qualification and use of funds.





**41 Years of Experience
in Leasing, Sales
& Investments.**



Soazi Jones Walker, CCIM, SIOB
President/Broker



Bobbi Mirock, CCIM
Salesperson



**Commercial
Executives**
Real Estate Services

(702) 316-4500
7219 W. Sahara, Suite 100 | Las Vegas, Nevada 89117
www.cevegas.com






Sun
Commercial Real Estate Inc.

Commercial Real Estate Sales & Leasing focusing on:
Industrial | Land | Office | Retail
Distressed Assets | Investments

Combining over 100 years of professional, commercial real estate experience.

8936 Spanish Ridge Avenue
Las Vegas, NV 89148
www.SunCommercialRE.com
702 | 968 | 7300 Ph 702 | 968 | 7301 Fax





Why are more **professionals** changing to Bank of Nevada?

It's Simple:

Big Bank Capabilities.
Small Bank Personal Attention.
A Single Relationship Manager.



To make the change, call:
702.248.4200

bankofnevada.com | Affiliate of Western Alliance Bancorporation

Member FDIC



ECO INSURANCE GROUP INC
 INSURANCE BROKERS

We have aligned ourselves with the top 15 commercial insurance companies to assure our clients receive the best possible rate without sacrificing their coverage.

We specialize in the following:

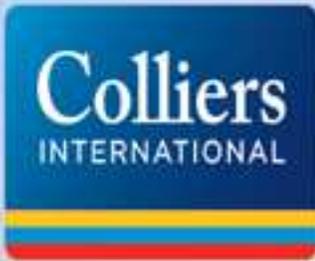
- Properties in receivership
- Vacant buildings
- Warehouse
- Shopping Centers
- Commercial Buildings

We are your local Southern Nevada commercial insurance specialist!

Call us today for a free quote
 T: 702-795-0407
 F: 702-823-0039
 E: eco@ecoinsurancegroup.com

Serving all 50 states.
www.ecoinsurancegroup.com

1928 Spanish Rider Ave
 Las Vegas NV 89102



**OFFICE | INDUSTRIAL | LAND | RETAIL
 MIXED-USE | TENANT REPRESENTATION
 INVESTMENT SERVICES | PROPERTY MANAGEMENT**

Visit us online to see how Colliers can help your business.
www.lvcolliers.com

MEMBERSHIP HAS ITS ADVANTAGES!

As a CCIM Member, take advantage of advertising your business to the Las Vegas business community. We have designed, especially for YOU, a cost-effective advertising solution to promote your business.



CALL MICHELLE STEWART AT 702.383.4617
mstewart@reviewjournal.com

All members receive an additional **25% OFF** our advertised rates.



Getting Paid

In most cases, the receiver will follow the agreement with the leasing agent and pay the agreed upon commission when a tenant is secured for the commercial property. However, in the event that the receiver does not pay, the court order provides a mechanism of security to the agent. The agent has the right to file a motion with the court to remedy the breach pursuant to the court approved agreement and order (rather than filing a lawsuit). In absence of an agreement and court order, the agent will have a difficult, if not futile, time securing the commission or fees in the case of a breach. The reason being is that receivers initially begin at an advantage in litigation because there is a presumption they are acting in good faith. The burden of proving otherwise is upon the agent – meeting the burden becomes more challenging when the agent presents an unapproved agreement to the court which may fall outside the purview of the receivership’s purpose and scope.

Ratification of an Existing Agreement

In the event an agent is performing services to procure tenants under an agreement but a court has not approved the agreement, the court has the authority to ratify the agreement. The ratification of the action by the court makes it legal and binding as if the contract had been authorized in advance. This avenue does not guarantee the payment of an agent’s commission because a court may or may not ratify the agreement.

Conclusion

The journey of an agent securing his or her commission

begins early when contracting – or thinking to contract – with a receiver. The first step is for the agent to take notice of the receiver’s authority as defined by the court. Second, any agreement negotiated between the receiver and the agent must be approved by the court. Last, and most importantly, the agent should make sure that the court enters an order concerning the terms of the agreement. Following these steps provides a leasing agent a better chance of getting paid the commission and provides a reliable means of legal recourse in the event that a commission is not paid. **CCIM**

April N. Bonifatto is an associate with the Las Vegas law firm of Marquis Aurbach Coffing. She can be reached at (702) 382-0711 or visit the firm’s web site at www.maclaw.com.

Las Vegas’ No.1 business resource has never been more important.



Get your one-year subscription to **VEGAS INC** and we’ll include our best email leads. All for only \$50 a year.

VEGASINC.COM/SUBSCRIBE - 1.800.254.2610

CCIM **CAN'T FIND IT?**
Southern Nevada **CLICK IT.**

Jeff Chais, CCIM
Website | Database Marketing Director
702-468-6400

The Official Website of the Southern Nevada CCIM Chapter
<http://chapters.ccim.com/southernnevada> **CCIM**

MARQUIS AURBACH COFFING
maclaw.com
A full-service law firm dedicated to excellence and client satisfaction

- REAL ESTATE
- ESTATE PLANNING
- EMPLOYMENT LAW
- LITIGATION
- CONSTRUCTION LAW
- COMMERCIAL LAW

10001 Park Run Drive
Las Vegas, NV 89145
Phone: (702) 382-0711
Fax: (702) 382-5816
www.maclaw.com

inventory, so the home can sit vacant for several more months before an ultimate sale.

Most commercial properties operate at a more sophisticated level than a residential home. If the borrower defaults, there are usually tenants that provide traffic for the property leading to some degree of upkeep. Even in the cases where a building is 100% vacant, the lenders holding commercial notes face far less volume than their counterparts in the residential departments and can manage their portfolios proactively. Additionally, some commercial buildings are strategically vacant. Their owners would prefer not to lease them for various economic reasons.

Taking all of this into account, the ordinance was modified as follows: "Vacant Property" was carved out from the registry and only requires property that is truly bank

owned or REO. The registration fee went from being annual to onetime per beneficiary. Banks are required to hire a Nevada based property management company post foreclosure. This helps CALV and GLVAR members and the State economy to keep and even create jobs. The registry requires that properties must be maintained and utilities kept on. The counterargument is keeping power and water on at vacant properties encourages squatters. Consider the alternative, which is occurring. Las Vegas Metro Police arrive to a home or vacant bank owned commercial building. The occupant presents a falsified lease. The officers have no choice but to move on. The registry will allow police offers to have a list of properties of interest to thwart squatters using falsified leases.

Councilman Steve Ross set out to solve a problem in the community. He had the foresight to include industry experts who understand the moving parts to a complex puzzle. In this case, he knew to turn to Sean Fellows as representative of the CALV and GLVAR. That is credit to our steadfast accomplishment of organizing as a unified front. We look forward to expanding our efforts in the New Year and years to come. Happy Holidays!! 

Hayim Mizrahi, CCIM, is Managing Director of NAI Las Vegas. He can be reached at (702) 853-1844 or hmizrahi@nailasvegas.com.



CCIM CANDIDACY GUIDANCE

Your Southern Nevada CCIM Chapter can guide you to your pin. Don't miss out on this opportunity! Please give me a call.

Carol Chow-Eng, CCIM
2011 Immediate Past Chapter President & Candidate Guidance Chair
702-888-1800



CCIM SCHOLARSHIPS AVAILABLE!

Your Southern Nevada CCIM Chapter has several scholarships available. Don't miss out on this opportunity! Please give me a call.

Susan Jones Walker, CCIM, SHOR
Scholarship Chairman
702-316-4500



CCIM DEALMAKERS!

SALES:

Dana Berggren, LEED AP, CCIM of Cashman & Wakefield / Commerce Real Estate Solutions, represented M/Fadden Charitable Foundation in a sale of an 8,966 square foot office property located at 6180 West Viking Road, Las Vegas, NV with a value of \$730,000.00.

Susan Borak, CCIM of Cashman & Wakefield / Commerce Real Estate Solutions, represented Talco 7 Properties, LLC in a sale of a 14,143 square foot property located at 7544 East Sunset Road, Las Vegas, NV with a value of \$806,151.00.

Liz Clark, CCIM of Cashman & Wakefield / Commerce Real Estate Solutions, represented Bank of America in a sale of a 238,225 square foot mixed-use, community center located at 9325-0400 West Sahara Avenue, Las Vegas, NV with a value of \$17,500,000.00.

Janet Katz, CCIM of NAI Las Vegas, represented VAC, LLC, in a sale of a 4,803 square foot medical-office property located at 3150 West Charleston Boulevard, Las Vegas, NV with a value of \$1,775,000.00.

Janet Katz, CCIM of NAI Las Vegas, represented Futura Furniture, Inc. in a sale of a 12,304 square foot industrial property located at 2502 Coleman Street, North Las Vegas, NV with a value of 740,000.00.

Janet Katz, CCIM of NAI Las Vegas, represented MAJ Investments, LLC, in a sale of a 8,000 square foot office property located at 6029 Fort Apache Road, Las Vegas, NV with a value of \$541,800.00.

Janet Katz, CCIM of NAI Las Vegas, represented both the seller, US Bank, and the buyer, Senior Care Health, in a sale of a 6,228 square foot office property located at 713 5th Street, Las Vegas, NV with a value of \$450,000.00.

Janet Katz, CCIM of NAI Las Vegas, represented N.V.-Dm, LLC in a sale of a 8,893 square foot medical-office property located at 2065 North Las Vegas Boulevard, North Las Vegas, NV with a value of \$440,000.00.

Devin Lee, CCIM of NAI Sauter Companies, represented KS Servicing, LLC in a sale of a 192-unit multi-family property located at 2200 East Bonanza Road, Las Vegas, NV with a value of \$4,400,000.00.

Devin Lee, CCIM of NAI Sauter Companies, represented CRV Classic Properties, LP in a sale of a 70-unit multi-family property located at 320 Boston Avenue, Las Vegas, NV with a value of \$1,085,000.00.

Devin Lee, CCIM of NAI Sauter Companies, represented CRV Classic Properties, LP in a sale of a 12-unit multi-family property located at 320 West Chicago Avenue, Las Vegas, NV with a value of \$180,000.00.



Western Risk Insurance

AN INDEPENDENT AGENCY AND BROKERAGE FIRM

- Commercial Property
- General Liability
- Business
- Home and Auto
- Bonds

COMPETITIVE PRICING AND SAME DAY QUOTES AVAILABLE
To review your current policy coverage call us today
youragent@westernrisk.com

3140 S. Rainbow Blvd., Suite 400
Las Vegas, NV 89146
(702) 368-4217 • (702) 368-4219 fax





Commercial Alliance



Uniting the Southern Nevada Commercial Real Estate Industry



- Database of Available Commercial Properties & Tax Assessor Data
- Voice in Shaping Public Policy
- Forms Library for Commercial Sales & Leasing Transactions
- Providing Continuing Commercial Education Opportunities
- Networking & Information Sharing



For additional information
call 702-784-6050

www.calyv.org
Powered by Catalyst






Southern Nevada CCIM Chapter
 P.O. Box 97653
 Las Vegas, NV 89193



**Southern Nevada CCIM Chapter
 Mission Statement**

"Position the Chapter as the premier commercial real estate organization for Southern Nevada by enhancing the value of the CCIM designation and increasing the number of designees and candidates through professionalism and educational excellence."

"The Commercial Real Estate Voice For Southern Nevada"



THE POWER OF THE PIN MOVES SKYSCRAPERS.

In this time of turmoil there remain an elite number of commercial real estate professionals who can see beyond the clouds to the opportunities ahead. The reason is classic ROI: They've invested the time and effort to earn the coveted CCIM Designation. All while CCIM has been making an ongoing multi-million dollar investment in advanced education curriculum and cutting edge technology.

Which is why, even in current market conditions, our members have the strength, smarts, and skills needed to get deals off the ground. And why, on average, CCIM members earn 79% more than non-affiliated professionals*. All together, it's a force that propels properties, and careers, to new heights.

What can Pin Power can do for you? Find out about the benefits of membership and how working with a CCIM designee can elevate your next deal at www.ccim.com.

*NATIONAL ASSOCIATION OF REALTORS® 2009 Commercial Member Profile



CCIM Institute
 Equipping the world's best minds
 in commercial real estate

<http://chapters.ccim.com/southernnevada>

